

Proposed 2011-12 University Budget Plan and Tuition and Fees

University of Mary Washington

Board of Visitors May 6, 2011

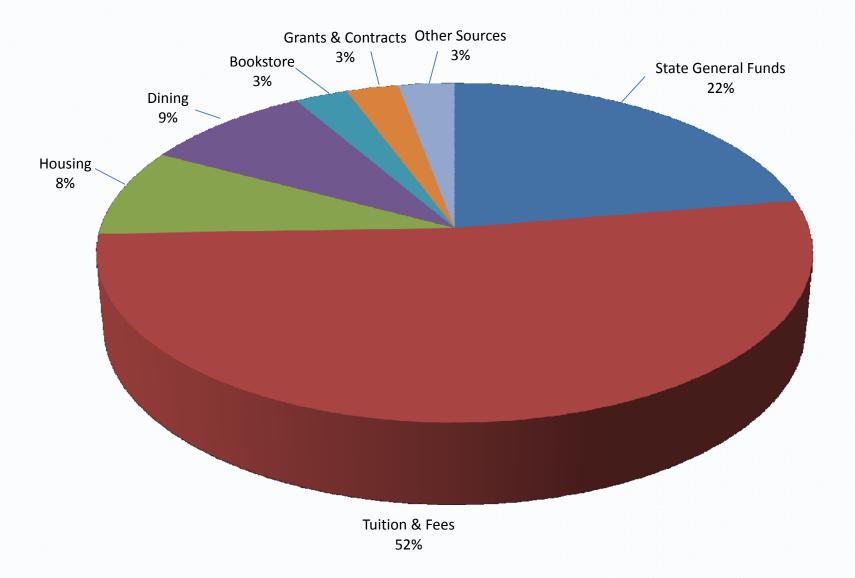
We are seeking the Board's approval of the University Budget Plan and tuition and fees for 2011-12.

- The proposed budget covers the period from July 1, 2011 to June 30, 2012.
- The proposed tuition and fee rates will apply to the Fall 2011, Spring 2012 and Summer 2012 terms.

The budget is balanced. Revenue and budgeted uses are expected to total \$97.2 million in 2011-12.

	2010-11	2011-12	
	Budget	Budget Plan	Change
Sources			
State General Funds	\$ 21,177,740	\$ 21,689,364	2.4%
Federal ARRA Funds	3,483,596	-	-100.0%
Nongeneral Funds			
Student Tuition and Fees	\$ 46,755,125	\$ 50,651,125	8.3%
Sales and Services			
Housing	7,633,000	8,103,000	6.2%
Dining	8,056,408	8,551,408	6.1%
Bookstore	2,675,000	2,675,000	0.0%
Grants and Contracts	2,830,000	2,650,000	-6.4%
Other Sources	2,842,150	2,842,150	0.0%
Total Nongeneral Funds	\$ 70,791,683	\$ 75,472,683	6.6%
Total Sources	\$ 95,453,019	\$ 97,162,047	1.8%
Uses			
Instruction	\$ 28,049,601	\$ 28,954,429	3.2%
Research and Public Service	1,480,337	1,462,368	-1.2%
Academic Support	8,677,401	8,824,715	1.7%
Student Services	5,195,643	5,704,475	9.8%
Institutional Support	7,542,110	7,138,704	-5.3%
Operation and Maintenance of Plant	5,969,419	6,412,679	7.4%
Scholarships and Fellowships	5,923,204	6,510,733	9.9%
Auxiliary Enterprises	31,587,170	32,425,810	2.7%
Museums & Cultural Services	1,028,134	1,028,134	0.0%
Higher Education Centers		1,250,000	n/a
Set Aside Pool - Balance Budget	-	(1,432,068)	n/a
Set Aside Pool - Strategic Inititatives		(1,117,932)	n/a
Total Uses	\$ 95,453,019	\$ 97,162,047	1.8%
Budget Balance	\$ -	\$ -	

About 22% of UMW's total revenue for 2011-12 is from state general funds...



2011-12 funding cliff. . .

- Additional \$1.0 million general fund cut in 2011-12
 - \$6.7 million in GF reductions since 2007-08
- Federal ARRA funds terminate in FY12
 - \$3.5 million received in FY11
- One year revenue loss of \$4.5 million

Key factors in the recommended 2011-12 tuition and fee rates...

	Changes
	from FY11
Revenue Adjustments	
State General Funds	(\$1,038,405)
Federal Stimulus Funds	(3,483,596)
Total Revenue Adjustments	(\$4,522,001)
Unavoidable Cost Increases	
State mandated fringe benefits	\$427,500
Utilities, contracts, leases	520,567
Total Unavoidable Cost Increases	\$948,067
Total Revenue and Cost Requirements	(\$5,470,068)
Recommended tuition and fee rates	4,038,000
Unfunded Balance	(\$1,432,068)
Use of Set Aside Pool	\$1,432,068
Budget Balance	\$0

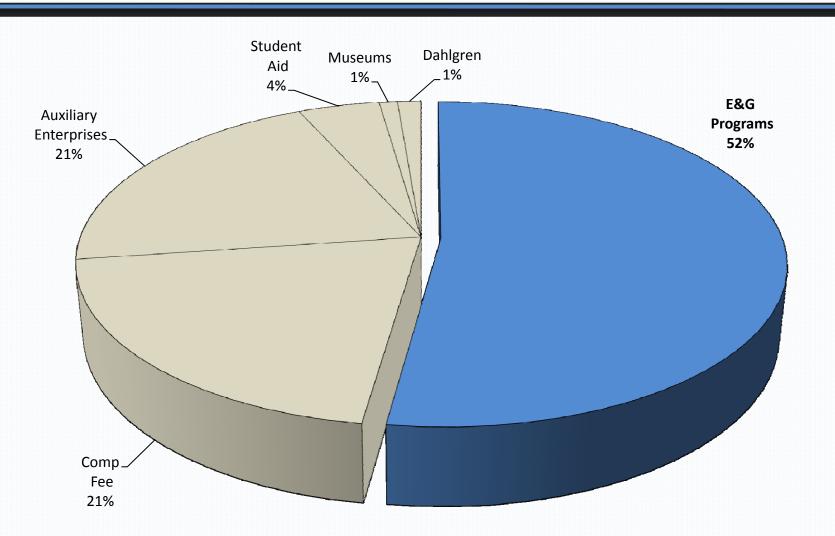
Key priorities considered in the proposed 2011-12 budget . . .

- Improving retention and degree completion
- Increasing academic support services and financial aid to under-represented student populations
- Ensuring the quality of our academic programs
 - College of Business AACSB accreditation
 - SACS accreditation
- Enhancing our efforts to raise alternative resources
- Expanding efforts in regional engagement and economic development

The operating budget is comprised of six programs . . .

		•		ı				•	- 0		
	Educational				Student		A useums	Higher		Change fro	
	& General	Auxiliary	Comp		Financial	&	Cultural	Education	Total	 2010-11 Bud	lget
FY 2011-12 Sources	Programs	Enterprises	Fee	1	Assistance		Services	Centers	University	Amount	Percent
State General Fund											
Direct Appropriations	\$ 17,873,662	\$ -	\$ -	\$	1,616,233	\$	664,969	\$ 1,250,000	\$ 21,404,864	\$ 332,280	1.6%
Central Transfers	227,500	-	-		57,000		-	-	284,500	179,344	170.6%
Total General Fund	\$ 18,101,162	\$ -	\$ -	\$	1,673,233	\$	664,969	\$ 1,250,000	\$ 21,689,364	\$ 511,624	2.4%
Federal ARRA Funds	\$ -	\$ -	\$ -			\$	-	\$ -	\$ -	\$ (3,483,596)	-100.0%
Nongeneral Funds											
Student Tuition and Fees	\$ 31,556,125	\$ -	\$19,095,000	\$	-	\$	-	\$ -	\$ 50,651,125	\$ 3,896,000	8.3%
Grants and Contracts	-	-	-		2,650,000		-	-	2,650,000	(180,000)	-6.4%
Sales and Services	-	19,329,408	-		-		-	-	19,329,408	965,000	5.3%
Other Revenues	1,184,150	552,300	799,700		-		306,000	-	2,842,150	-	0.0%
Total Nongeneral Funds	\$ 32,740,275	\$19,881,708	\$19,894,700	\$	2,650,000	\$	306,000	\$ -	\$ 75,472,683	\$ 4,681,000	6.6%
Total University Sources	\$ 50,841,437	\$19,881,708	\$19,894,700	\$	4,323,233	\$	970,969	\$ 1,250,000	\$ 97,162,047	\$ 1,709,028	1.8%
FY 2011-12 Uses											
Instruction	\$ 28,739,304	\$ -	\$ 215,125	\$	-	\$	-	\$ -	\$ 28,954,429	\$ 904,828	3.2%
Research and Public Service	1,164,968	-	297,400		-		-	-	1,462,368	(17,969)	-1.2%
Academic Support	8,300,043	-	524,672		-		-	-	8,824,715	147,314	1.7%
Student Services	4,143,876	-	1,560,599		-		-	-	5,704,475	508,832	9.8%
Institutional Support	5,993,567	-	1,145,137		-		-	-	7,138,704	(403,406)	-5.3%
Operation and Maintenance of Plant	5,049,679	-	1,363,000		-		-	-	6,412,679	443,260	7.4%
Scholarships and Fellowships	-	-	2,187,500		4,323,233		-	-	6,510,733	587,529	9.9%
Auxiliary Enterprises							-	-	-		
University Housing	-	2,975,241	221,690		-		-	-	3,196,931	56,831	1.8%
Dining Services	-	6,537,712	455,494		-		-	-	6,993,206	425,000	6.5%
Bookstore	-	2,923,188	-		-		-	-	2,923,188	11,453	0.4%
Other Services	-	7,445,567	11,866,918		-		-	-	19,312,485	345,356	1.8%
Subtotal - Auxiliary Enterprises	-	19,881,708	12,544,102		-		-	-	32,425,810	838,640	2.7%
Museums and Cultural Services											
Belmont	-	-	28,575		-		729,539	-	758,114	-	0.0%
James Monroe Museum & Library	-	-	28,590		-		241,430	-	270,020	-	0.0%
Subtotal - Museums/Cultural Services	-	_	57,165		-		970,969	-	1,028,134	-	0.0%
Dahlgren Education/Research Center	-	-	-		-		-	1,250,000	1,250,000	1,250,000	n/a
Set Aside Pool - Balance Budget	(1,432,068)	-	-		-		-	-	(1,432,068)	(1,432,068)	n/a
Set Aside Pool - Strategic Initiatives	(1,117,932)	-	-		-		-	_	(1,117,932)	(1,117,932)	n/a
Total University Uses	\$ 50,841,437	\$19,881,708	\$19,894,700	\$	4,323,233	\$	970,969	\$ 1,250,000	\$ 97,162,047	\$ 1,709,028	1.8%

More than one-half of the budget is in E&G programs...



Educational and General Programs (E&G)

- Core instructional programs and related support services
- Primary sources of support come from general fund appropriations and student tuition and fees
- \$50.8 million budget for 2011-12

Key initiatives supported through reallocation of existing resources . . .

- Instructional and other academic positions
 - Objective 1. A: Recruit, retain, develop, reward, and support a highquality, diverse faculty.
- New Dean for College of Business
 - Objective 1. E: Establish a College of Business...seek and achieve AACSB accreditation.
- Targeted adjustments for faculty salaries
 - Objective 1. A: Recruit, retain, develop, reward, and support a high-quality, diverse faculty.
- Support for Quality Enhancement Program (QEP)
 - Goal 1: Enhance and promote academic excellence.
- Continued development of an Honor's Program
 - Goal 1: Enhance and promote academic excellence.

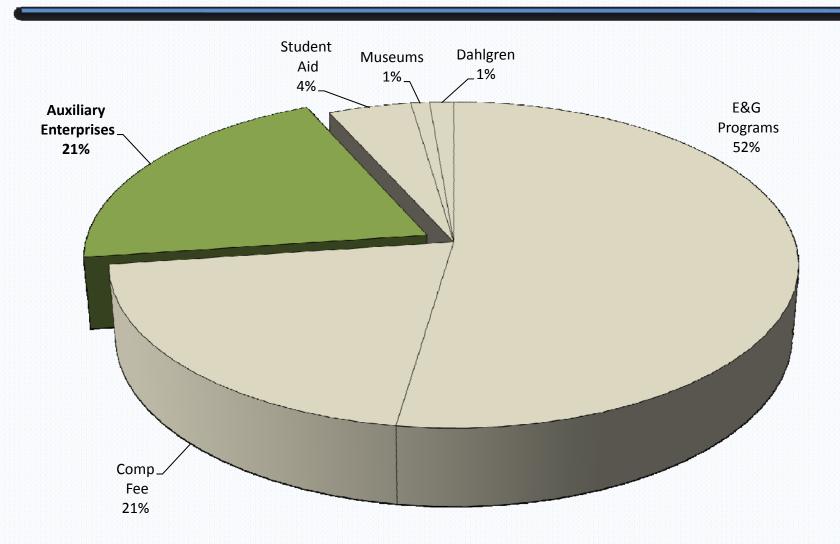
Key initiatives in the E&G budget (cont'd)...

- Funding for additional staff and student recruitment costs for Admissions
 - Objective 1. B: Recruit, enroll, and retain a high-achieving and diverse student body.
- Additional funding to support Advancement and University Relations
 - Goal 7: Demonstrate effective stewardship of existing resources and develop new revenue streams to support strategic plan initiatives.

Auxiliary Enterprises...

]	Educational			Student	N	Museums	Higher		Change fro	om
		& General	Auxiliary	Comp	Financial	&	Cultural	Education	Total	2010-11 Buc	lget
FY 2011-12 Sources		Programs	Enterprises	Fee	Assistance	:	Services	Centers	University	Amount	Percent
State General Fund											
Direct Appropriations	\$	17,873,662	\$ -	\$ -	\$ 1,616,233	\$	664,969	\$ 1,250,000	\$ 21,404,864	\$ 332,280	1.6%
Central Transfers		227,500	-	-	57,000		-	-	284,500	179,344	170.6%
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Federal ARRA Funds	\$	-	\$ -	\$ -		\$	-	\$ -	\$ -	\$ (3,483,596)	-100.0%
Nongeneral Funds											
Student Tuition and Fees	\$	31,556,125	\$ -	\$19,095,000	\$ -	\$	-	\$ -	\$ 50,651,125	\$ 3,896,000	8.3%
Grants and Contracts		-	-	-	2,650,000		-	-	2,650,000	(180,000)	-6.4%
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Other Revenues		1,184,150	552,300	799,700	-		306,000	-	2,842,150	-	0.0%
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FY 2011-12 Uses											
Instruction	\$	28,739,304	\$ -	\$ 215,125	\$ -	\$	-	\$ -	\$ 28,954,429	\$ 904,828	3.2%
Research and Public Service		1,164,968	-	297,400	-		-	-	1,462,368	(17,969)	-1.2%
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Student Services		4,143,876	-	1,560,599	-		-	-	5,704,475	508,832	9.8%
Institutional Support		5,993,567	-	1,145,137	-		-	-	7,138,704	(403,406)	-5.3%
Operation and Maintenance of Plant		5,049,679	-	1,363,000	-		-	-	6,412,679	443,260	7.4%
Scholarships and Fellowships		-	-	2,187,500	4,323,233		-	-	6,510,733	587,529	9.9%
Auxiliary Enterprises							-	-	-		
University Housing		-	2,975,241	221,690	-		-	-	3,196,931	56,831	1.8%
Dining Services		-	6,537,712	455,494	-		-	-	6,993,206	425,000	6.5%
Bookstore		-	2,923,188	-	-		-	-	2,923,188	11,453	0.4%
Other Services		-	7,445,567	11,866,918	-		-	-	19,312,485	345,356	1.8%
Subtotal - Auxiliary Enterprises		-	19,881,708	12,544,102	-		-	-	32,425,810	838,640	2.7%
Museums and Cultural Services											
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James Monroe Museum & Library		-	-	28,590	-		241,430	-	270,020	-	0.0%
Subtotal - Museums/Cultural Services		-	-	57,165	-		970,969	-	1,028,134	-	0.0%
Dahlgren Education/Research Center		-	-	-	-		-	1,250,000	1,250,000	1,250,000	n/a
Set Aside Pool - Balance Budget		(1,432,068)	-	-	-		-	-	(1,432,068)	(1,432,068)	n/
Set Aside Pool - Strategic Initiatives		(1,117,932)	-	-	-		-	-	(1,117,932)	(1,117,932)	n/
Total University Uses	\$	50,841,437	\$19,881,708	\$19,894,700	\$ 4,323,233	\$	970,969	\$ 1,250,000	\$ 97,162,047	\$ 1,709,028	1.8%

Auxiliary Enterprises represent about 21% of the operating budget. . .



Auxiliary Enterprise Programs

- Self-supporting services provided to students, faculty and staff
 - Dining, University housing, bookstore, recreation, intercollegiate athletics, student life operations, student activities, network and communication services
- Receives no general fund (state taxpayer) support
- \$19.9 million budgeted for 2011-12

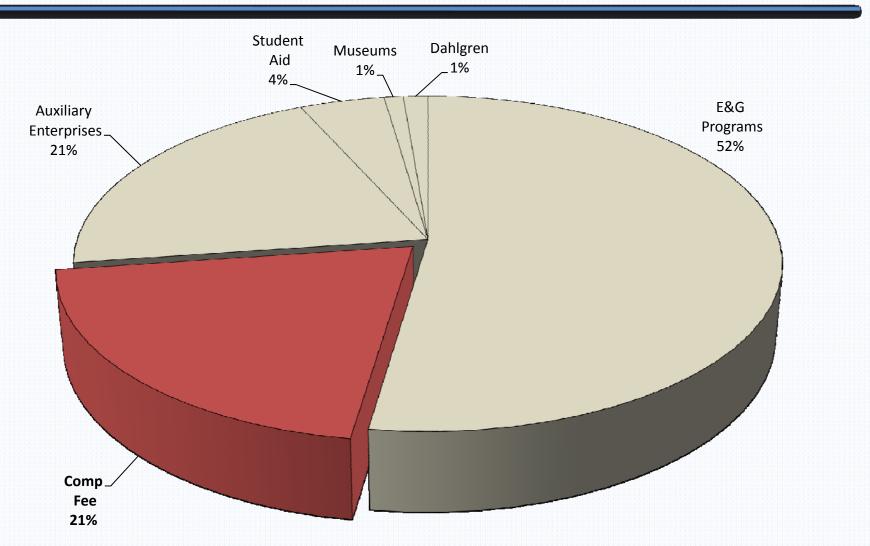
Key features of the proposed 2011-12 budget for auxiliary enterprises include...

- New equipment lease program for Fitness Center
 - Objective 2. C: . . . (foster) an integrated academic and cocurricular student life...and (encourage) student leadership, wellness, activities, and experiential learning.
- Elimination of the \$15 Resident Hall Association fee
 - Objective 2. D: . . . review and, as necessary, modify administrative policies to reduce red tape, redundancy and obstacles...
- Allocation of funds to support eventual debt service payment for new Student Center / Dining facility
 - Objective 5. D: Ensure that all UMW campuses and physical facilities are planned, constructed, improved, and maintained to foster student and academic life and to support the University's mission and goals.

Comprehensive Fee . . .

	I	Educational			_	Student	N	Museums		Higher		Change fro	om
		& General	Auxiliary	Comp		Financial	&	c Cultural	Ε	ducation	Total	2010-11 Bud	lget
FY 2011-12 Sources		Programs	Enterprises	Fee		Assistance	:	Services	(Centers	University	Amount	Percent
State General Fund													
Direct Appropriations	\$	17,873,662	\$ -	\$ -	\$	1,616,233	\$	664,969	\$ 3	,250,000	\$ 21,404,864	\$ 332,280	1.6%
Central Transfers		227,500	-	-		57,000		-		-	284,500	179,344	170.6%
Total General Fund	\$	18,101,162	\$ -	\$ -	\$	1,673,233	\$	664,969	\$,250,000	\$ 21,689,364	\$ 511,624	2.4%
Federal ARRA Funds	\$	-	\$ -	\$ -			\$	-	\$	-	\$ -	\$ (3,483,596)	-100.0%
Nongeneral Funds													
Student Tuition and Fees	\$	31,556,125	\$ -	\$19,095,000	\$	-	\$	-	\$	-	\$ 50,651,125	\$ 3,896,000	8.3%
Grants and Contracts		-	-	-		2,650,000		-		-	2,650,000	(180,000)	-6.4%
Sales and Services		-	19,329,408	-		-		-		-	19,329,408	965,000	5.3%
Other Revenues		1,184,150	552,300	799,700		-		306,000		-	2,842,150	-	0.0%
Total Nongeneral Funds	\$	32,740,275	\$19,881,708	\$19,894,700	\$	2,650,000	\$	306,000	\$	-	\$ 75,472,683	\$ 4,681,000	6.6%
Total University Sources	\$	50,841,437	\$19,881,708	\$19,894,700	\$	4,323,233	\$	970,969	\$:	1,250,000	\$ 97,162,047	\$ 1,709,028	1.8%
FY 2011-12 Uses													
Instruction	\$	28,739,304	\$ -	\$ 215,125	\$	-	\$	-	\$	-	\$ 28,954,429	\$ 904,828	3.2%
Research and Public Service		1,164,968	-	297,400		-		-		-	1,462,368	(17,969)	-1.2%
Academic Support		8,300,043	-	524,672		-		-		-	8,824,715	147,314	1.7%
Student Services		4,143,876	-	1,560,599		-		-		-	5,704,475	508,832	9.8%
Institutional Support		5,993,567	-	1,145,137		-		-		-	7,138,704	(403,406)	-5.3%
Operation and Maintenance of Plant		5,049,679	-	1,363,000		-		-		-	6,412,679	443,260	7.4%
Scholarships and Fellowships		-	-	2,187,500		4,323,233		-		-	6,510,733	587,529	9.9%
Auxiliary Enterprises								-		-	-		
University Housing		-	2,975,241	221,690		-		-		-	3,196,931	56,831	1.8%
Dining Services		-	6,537,712	455,494		-		-		-	6,993,206	425,000	6.5%
Bookstore		-	2,923,188	-		-		-		-	2,923,188	11,453	0.4%
Other Services		-	7,445,567	11,866,918		-		-		-	19,312,485	345,356	1.8%
Subtotal - Auxiliary Enterprises		-	19,881,708	12,544,102		-		-		-	32,425,810	838,640	2.7%
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James Monroe Museum & Library		-	-	28,590		-		241,430		-	270,020	-	0.0%
Subtotal - Museums/Cultural Services		-	-	57,165		-		970,969		-	1,028,134	-	0.0%
Dahlgren Education/Research Center		-	-	-		-		-		,250,000	1,250,000	1,250,000	n/a
Set Aside Pool - Balance Budget		(1,432,068)	-	-		-		-		-	(1,432,068)	(1,432,068)	n/a
Set Aside Pool - Strategic Initiatives		(1,117,932)	-	-		-		-		-	(1,117,932)	(1,117,932)	n/a
Total University Uses	\$	50,841,437	\$19,881,708	\$19,894,700	\$	4,323,233	\$	970,969	\$	1,250,000	\$ 97,162,047	\$ 1,709,028	1.8%

The Comprehensive Fee represents about 21% of the operating budget. . .



Comprehensive Fee

Mandatory fee charged to all students

• \$19.9 million budget for 2011-12

The Comp Fee budget supports a wide variety of instructional, student, and University programs...

- Admissions
- Financial Aid
- Orientation and Programming
- Student Clubs/Recreation/Athletics
- Faculty development grants
- Undergraduate research program
- Special Events / Commencement
- Facilities utilities, improvements, debt service
- Information Technology
- News and Information, Development, Alumni Relations

Key features of the proposed 2011-12 Comp Fee budget include (cont'd) . . .

- Funding for Presidential Diversity Scholarships
 - Third year funding increase of \$215,000
 - \$860,000 total funding by 2012-13
- Need-based aid for in-state undergraduate students
 - Increase of \$100,000 in institutional funds
 - University funding increase of \$320,000 in previous three years
 - Brings FY12 total to \$420,000
- Since 2007-08, UMW has increased institutional funding for student financial assistance by \$1.6 million – 269%
- Strategic Plan linkage for student aid funding
 - Objective 3. C: Increase the enrollment and retention of students from under represented and targeted populations.

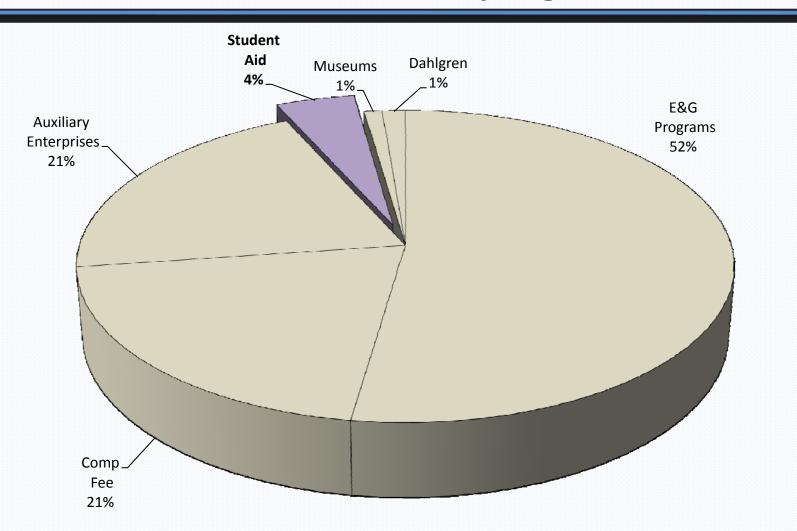
Key features of the proposed 2011-12 Comp Fee budget include...

- Additional funding for University Marketing
 - Goal 8: Strengthen the image and identity of the University of Mary Washington and expand visibility and recognition of the institution.
- Operating, staffing and debt service for the Anderson Center
 - Objective 5. D: Ensure that all UMW campuses and physical facilities are planned, constructed, improved, and maintained to foster student and academic life and to support the University's mission and goals.

Student Financial Assistance – State and Federal . . .

		Educational & General	Auxiliary	Comp		Student Financial		Auseums Cultural	Higher Education		Total		Change fro 2010-11 Bud	
FY 2011-12 Sources				Fee								-		Ŭ
State General Fund		Programs	Enterprises	ree		Assistance	ì	Services	Centers		University		Amount	Percent
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Auxiliary Enterprises								-	-		-			
University Housing		-	2,975,241	221,690		_		-	_		3,196,931		56,831	1.8%
Dining Services		=	6,537,712	455,494		_		-	_		6,993,206		425,000	6.5%
Bookstore		-	2,923,188	-		_		-	-		2,923,188		11,453	0.4%
Other Services		-	7,445,567	11,866,918		_		-	-		19,312,485		345,356	1.8%
Subtotal - Auxiliary Enterprises		-	19,881,708	12,544,102		_		-	-		32,425,810		838,640	2.7%
Museums and Cultural Services														
Belmont		-	-	28,575		_		729,539	-		758,114		-	0.0%
James Monroe Museum & Library		-	-	28,590		_		241,430	-		270,020		-	0.0%
Subtotal - Museums/Cultural Services		-	-	57,165		-		970,969	-		1,028,134		-	0.0%
Dahlgren Education/Research Center		-	-	-		-		-	1,250,000		1,250,000		1,250,000	n/a
Set Aside Pool - Balance Budget		(1,432,068)	_	-		_		-	-		(1,432,068)		(1,432,068)	n/a
Set Aside Pool - Strategic Initiatives		(1,117,932)	-	-		-		-	-		(1,117,932)		(1,117,932)	n/a
Total University Uses	\$	50.841.437	\$19.881.708	\$19,894,700	\$	4,323,233	\$	970,969	\$ 1,250,000	\$	97,162,047	\$	1,709,028	1.8%

About 4% of the budget is for state and federal student financial assistance programs. . .



Student Financial Assistance

- Provides support for scholarships and grants awarded to students
- Key programs include:
 - Virginia Student Financial Assistance Program
 - Federal Pell Grant Program
 - Supplemental Educational Opportunity Grants (SEOG)
 - College Scholarship Assistance Program (federal and state)
 - Work study and student employment
- \$4.3 million budget for 2011-12
 - Excludes an estimated \$18 million in direct lending programs

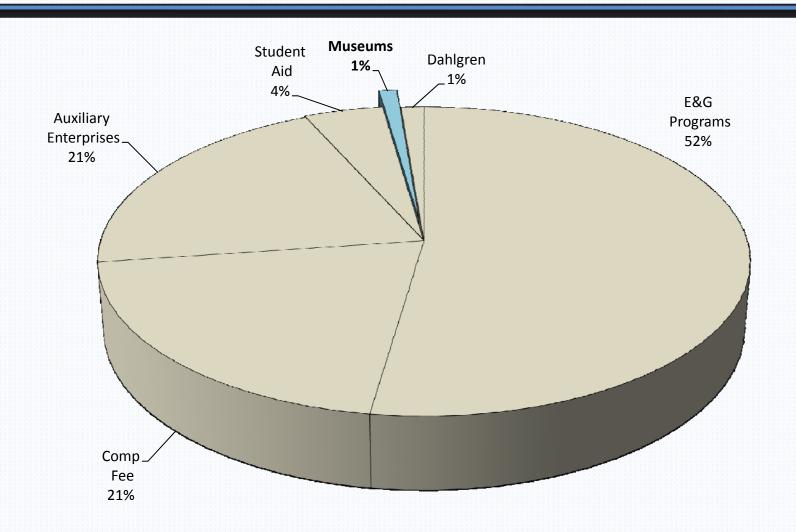
Key features of the budget for student financial assistance include...

- State funding increase of \$147,529 for need-based aid for in-state undergraduate students
 - Total program funding of \$1.6 million
- No change in the maximum Pell Grant award
 - Continues at \$5,550 in FY12
- Elimination of two federal grant programs
 - Academic Competitiveness Grant (ACG) \$94,000
 - Science and Mathematics Access to Retain Talent (SMART)
 - \$86,000

Museums and Cultural Services . . .

		Educational				Student		/Juseums	Higher		Change fro	m
	č	& General	Auxiliary	Comp]	Financial	&	Cultural	Education	Total	 2010-11 Bud	iget
FY 2011-12 Sources]	Programs	Enterprises	Fee	A	ssistance	S	Services	Centers	University	Amount	Percent
State General Fund												
Direct Appropriations	\$	17,873,662	\$ -	\$ -	\$	1,616,233	\$	664,969	\$ 1,250,000	\$ 21,404,864	\$ 332,280	1.6%
Central Transfers		227,500	-	-		57,000		-	-	284,500	179,344	170.6%
Total General Fund	\$	18,101,162	\$ -	\$ -	\$	1,673,233	\$	664,969	\$ 1,250,000	\$ 21,689,364	\$ 511,624	2.4%
Federal ARRA Funds	\$	-	\$ -	\$ -			\$	-	\$ -	\$ -	\$ (3,483,596)	-100.0%
Nongeneral Funds												
Student Tuition and Fees	\$	31,556,125	\$ -	\$19,095,000	\$	-	\$	-	\$ -	\$ 50,651,125	\$ 3,896,000	8.3%
Grants and Contracts		-	-	-		2,650,000		-	-	2,650,000	(180,000)	-6.4%
Sales and Services		-	19,329,408	-		-		-	-	19,329,408	965,000	5.3%
Other Revenues		1,184,150	552,300	799,700		-		306,000	-	2,842,150	-	0.0%
Total Nongeneral Funds	\$	32,740,275	\$19,881,708	\$19,894,700	\$	2,650,000	\$	306,000	\$ -	\$ 75,472,683	\$ 4,681,000	6.6%
Total University Sources	\$	50,841,437	\$19,881,708	\$19,894,700	\$	4,323,233	\$	970,969	\$ 1,250,000	\$ 97,162,047	\$ 1,709,028	1.8%
FY 2011-12 Uses												
Instruction	\$	28,739,304	\$ -	\$ 215,125	\$	-	\$	-	\$ -	\$ 28,954,429	\$ 904,828	3.2%
Research and Public Service		1,164,968	-	297,400		-		-	-	1,462,368	(17,969)	-1.2%
Academic Support		8,300,043	-	524,672		-		-	-	8,824,715	147,314	1.7%
Student Services		4,143,876	-	1,560,599		-		-	-	5,704,475	508,832	9.8%
Institutional Support		5,993,567	-	1,145,137		-		-	-	7,138,704	(403,406)	-5.3%
Operation and Maintenance of Plant		5,049,679	-	1,363,000		-		-	-	6,412,679	443,260	7.4%
Scholarships and Fellowships		-	-	2,187,500		4,323,233		-	-	6,510,733	587,529	9.9%
Auxiliary Enterprises								-	-	-		
University Housing		-	2,975,241	221,690		-		-	-	3,196,931	56,831	1.8%
Dining Services		-	6,537,712	455,494		-		-	-	6,993,206	425,000	6.5%
Bookstore		-	2,923,188	-		-		-	-	2,923,188	11,453	0.4%
Other Services		-	7,445,567	11,866,918		-		-	-	19,312,485	345,356	1.8%
Subtotal - Auxiliary Enterprises		-	19,881,708	12,544,102		-		-	-	32,425,810	838,640	2.7%
Museums and Cultural Services												
Belmont		-	-	28,575		-		729,539	-	758,114	-	0.0%
James Monroe Museum & Library		-	-	28,590		-		241,430	-	270,020	-	0.0%
Subtotal - Museums/Cultural Services		-	-	57,165		-		970,969	-	1,028,134	=	0.0%
Dahlgren Education/Research Center		-	-	-		-		-	1,250,000	1,250,000	1,250,000	n/a
Set Aside Pool - Balance Budget		(1,432,068)	-	-		-		-	-	(1,432,068)	(1,432,068)	n/a
Set Aside Pool - Strategic Initiatives		(1,117,932)	-	-		-		-	-	(1,117,932)	(1,117,932)	n/a
Total University Uses	\$	50,841,437	\$19,881,708	\$19,894,700	\$	4,323,233	\$	970,969	\$ 1,250,000	\$ 97,162,047	\$ 1,709,028	1.8%

Belmont and James Monroe Museum & Library



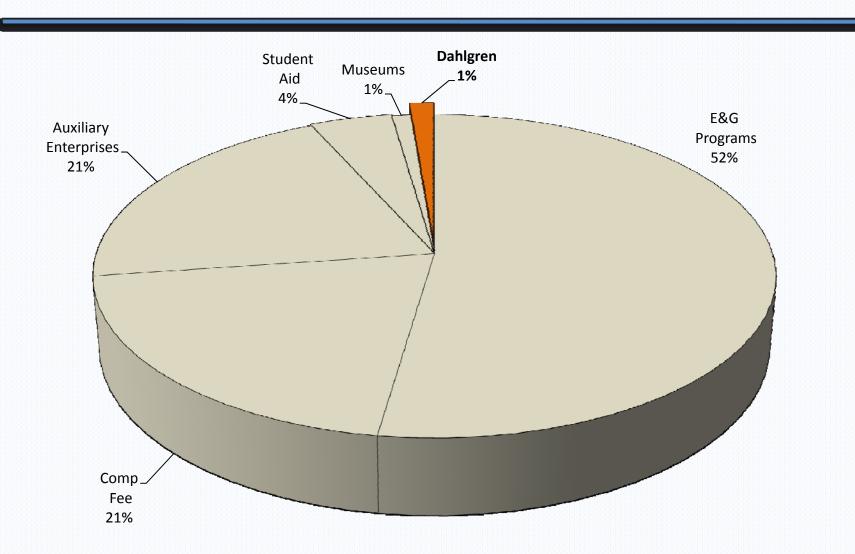
Museums and Cultural Services

- Gari Melchers Belmont
- James Monroe Museum and Library
- Revenue sources
 - State general funds
 - Ticket sales
 - Gift shop revenue
 - Facilities rental
 - Private gifts
- No changes are reflected in the 2011-12 budget

Dahlgren Education and Research Center . . .

	Educational				Student	N	Auseums	Higher		Change fro	om
	& General	Auxiliary	Comp		Financial	&	Cultural	Education	Total	2010-11 Bud	lget
FY 2011-12 Sources	Programs	Enterprises	Fee	,	Assistance	5	Services	Centers	University	Amount	Percent
State General Fund											
Direct Appropriations	\$ 17,873,662	\$ -	\$ -	\$	1,616,233	\$	664,969	\$ 1,250,000	\$ 21,404,864	\$ 332,280	1.6%
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Federal ARRA Funds	\$ -	\$ -	\$ -			\$	-	\$ -	\$ -	\$ (3,483,596)	-100.0%
Nongeneral Funds											
Student Tuition and Fees	\$ 31,556,125	\$ -	\$19,095,000	\$	-	\$	-	\$ -	\$ 50,651,125	\$ 3,896,000	8.3%
Grants and Contracts	-	-	-		2,650,000		-	-	2,650,000	(180,000)	-6.4%
Sales and Services	-	19,329,408	-		-		-	-	19,329,408	965,000	5.3%
Other Revenues	1,184,150	552,300	799,700		-		306,000	-	2,842,150	-	0.0%
Total Nongeneral Funds	\$ 32,740,275	\$19,881,708	\$19,894,700	\$	2,650,000	\$	306,000	\$ -	\$ 75,472,683	\$ 4,681,000	6.6%
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Scholarships and Fellowships	-	-	2,187,500		4,323,233		-	-	6,510,733	587,529	9.9%
Auxiliary Enterprises							-	-	-		
University Housing	-	2,975,241	221,690		-		-	-	3,196,931	56,831	1.8%
Dining Services	-	6,537,712	455,494		-		-	-	6,993,206	425,000	6.5%
Bookstore	-	2,923,188	-		-		-	-	2,923,188	11,453	0.4%
Other Services	-	7,445,567	11,866,918		-		-	-	19,312,485	345,356	1.8%
Subtotal - Auxiliary Enterprises	-	19,881,708	12,544,102		-		-	-	32,425,810	838,640	2.7%
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Subtotal - Museums/Cultural Services	-	-	57,165		-		970,969	-	1,028,134	_	0.0%
Dahlgren Education/Research Center	-	-	-		-		-	1,250,000	1,250,000	1,250,000	n/a
Set Aside Pool - Balance Budget	(1,432,068)	-	-		_		-	-	(1,432,068)	(1,432,068)	n/a
Set Aside Pool - Strategic Initiatives	(1,117,932)	-	-		-		-	-	(1,117,932)	(1,117,932)	n/a
Total University Uses	\$ 50,841,437	\$19,881,708	\$19,894,700	\$	4,323,233	\$	970,969	\$ 1,250,000	\$ 97,162,047	\$ 1,709,028	1.8%

Dahlgren Education and Research Center. . .



Dahlgren Education and Research Center

- Total 2011-12 operating budget of \$1,250,000
 - General fund increase of \$1.0 million
 - Goal 6: Promote and enhance regional engagement, leadership, and service to the public
- Assumes January 2012 opening date
- Includes full range of operating costs
 - Staffing
 - Operating and maintenance (utilities, custodial)
 - Supplies, equipment, internet, telecommunications
 - Security
- Funding goal is to reach 50/50 cost share between GF and user fees after 5 years

Proposed 2011-12 Tuition and Fees

2011-12 recommended tuition and fee rates...

	In-	State Studer	nts	Out-o	f-State Stud	lents
Residential Students	2010-11	2011-12	% Chg.	2010-11	2011-12	% Chg.
Tuition & Required E&G Fees	\$5,500	\$6,160	12.0%	\$17,228	\$17,888	3.8%
Comprehensive Fee	2,362	2,646	12.0%	2,362	2,646	12.0%
Housing (1)	4,816	5,080	5.5%	4,816	5,080	5.5%
Board (2)	3,196	3,388	6.0%	3,196	3,388	6.0%
Total	\$15,874	\$17,274	8.8%	\$27,602	\$29,002	5.1%

⁽¹⁾ Based on double-occupancy room in University housing.

⁽²⁾ Based on 150 block / \$300 flex dollars plan.

2010-11 tuition and fee rankings for Virginia public institutions...

Rank	IS Cor	nmuter*	OS Co	mmuter*	Room &	z Board	IS	Гotal	OS	Total
1	VMI	\$12,328	W&M	\$33,764	CNU	\$9,340	W&M	\$20,872	W&M	\$42,448
2	W&M	\$12,188	UVA	\$33,574	W&M	\$8,684	VMI	\$19,460	UVA	\$42,226
3	UVA	\$10,628	VMI	\$30,320	UVA	\$8,652	UVA	\$19,280	VMI	\$37,452
4	LU	\$9,855	GMU	\$25,448	VCU	\$8,526	CNU	\$18,590	GMU	\$33,388
5	VT	\$9,589	VT	\$23,217	UVA-W	\$8,351	LU	\$17,969	VCU	\$30,475
6	CNU	\$9,250	VCU	\$21,949	VSU	\$8,152	VCU	\$17,343	VT	\$29,507
7	VCU	\$8,817	ODU	\$21,148	LU	\$8,114	GMU	\$16,624	ODU	\$29,050
8	GMU	\$8,684	LU	\$20,655	JMU	\$8,020	JMU	\$15,880	LU	\$28,769
9	UMW	\$7,862	JMU	\$20,624	UMW	\$8,012	VT	\$15,879	UVA-W	\$28,667
10	JMU	\$7,860	UVA-W	\$20,316	GMU	\$7,940	UMW	\$15,874	JMU	\$28,644
11	ODU	\$7,708	UMW	\$19,590	ODU	\$7,902	ODU	\$15,610	UMW	\$27,602
12	RU	\$7,694	NSU	\$19,280	NSU	\$7,622	UVA-W	\$15,545	CNU	\$27,332
13	UVA-W	\$7,194	RU	\$18,428	RU	\$7,302	RU	\$14,996	NSU	\$26,902
14	VSU	\$6,570	CNU	\$17,992	VMI	\$7,132	VSU	\$14,722	RU	\$25,730
15	NSU	\$6,227	VSU	\$15,136	VT	\$6,290	NSU	\$13,849	VSU	\$23,288

^{*}Includes tuition and mandatory fees.

UMW Recommended 2011	-12 Rates:			
\$8,806	\$20,534	\$8,468	\$17,274	\$29,002

Only minor changes in UMW's relative position are anticipated for 2011-12...

Rank	IS Cor	nmuter*	OS Coi	mmuter*	Room &	z Board	IS 7	Гotal	OS	Total
1	VMI	\$12,328	W&M	\$33,764	CNU	\$9,340	W&M	\$20,872	W&M	\$42,448
2	W&M	\$12,188	UVA	\$33,574	W&M	\$8,684	VMI	\$19,460	UVA	\$42,226
3	UVA	\$10,628	VMI	\$30,320	UVA	\$8,652	UVA	\$19,280	VMI	\$37,452
4	LU	\$9,855	GMU	\$25,448	VCU	\$8,526	CNU	\$18,590	GMU	\$33,388
5	VT	\$9,589	VT	\$23,217	UVA-W	\$8,351	LU	\$17,969	VCU	\$30,475
6	CNU	\$9,250	VCU	\$21,949	VSU	\$8,152	VCU	\$17,343	VT	\$29,507
7	VCU	\$8,817	ODU	\$21,148	LU	\$8,114	GMU	\$16,624	ODU	\$29,050
8	GMU	\$8,684	LU	\$20,655	JMU	\$8,020	JMU	\$15,880	LU	\$28,769
9	UMW	\$7,862	JMU	\$20,624	UMW	\$8,012	VT	\$15,879	UVA-W	\$28,667
10	JMU	\$7,860	UVA-W	\$20,316	GMU	\$7,940	UMW	\$15,874	JMU	\$28,644
11	ODU	\$7,708	UMW	\$19,590	ODU	\$7,902	ODU	\$15,610	UMW	\$27,602
12	RU	\$7,694	NSU	\$19,280	NSU	\$7,622	UVA-W	\$15,545	CNU	\$27,332
13	UVA-W	\$7,194	RU	\$18,428	RU	\$7,302	RU	\$14,996	NSU	\$26,902
14	VSU	\$6,570	CNU	\$17,992	VMI	\$7,132	VSU	\$14,722	RU	\$25,730
15	NSU	\$6,227	VSU	\$15,136	VT	\$6,290	NSU	\$13,849	VSU	\$23,288

^{*}Includes tuition and mandatory fees.

2010-11 ranking

2011-12 projected ranking

2010-11 tuition and fees for competitor schools...

	In-State	Out-of-State
University of Mary Washington	\$7,862	\$19,590
James Madison University	\$7,860	\$20,624
College of William and Mary	\$12,188	\$33,764
University of Virginia	\$10,628	\$33,574
George Mason University	\$8,684	\$25,448
Christopher Newport University	\$9,250	\$17,992
Virginia Commonwealth University	\$8,817	\$21,949
University of Richmond	\$41,610	\$41,610
Longwood University	\$9,855	\$20,655
Washington and Lee University	\$40,387	\$40,387
Roanoke College	\$31,214	\$31,214
Randolph-Macon College	\$30,608	\$30,608
American University	\$36,697	\$36,697
University of Delaware	\$10,208	\$25,408
George Washington University	\$42,905	\$42,905
Dickinson College	\$41,545	\$41,545
Boston College	\$40,542	\$40,542
Elon University	\$26,827	\$26,827
University of Vermont	\$14,066	\$32,630
University of North Carolina (Chapel Hill)	\$5,922	\$24,736
University of Maryland	\$8,416	\$24,831
Wake Forest University	\$39,970	\$39,970
Georgetown University	\$40,203	\$40,203
Loyola College of Maryland	\$39,350	\$39,350
Gettysburg College	\$41,580	\$41,580

In conclusion, we are asking the Board of Visitors to approve the University Budget Plan and 2011-12 tuition and fee rates as presented in the meeting materials.